

# Nictus Holdings Limited Consolidated Unaudited Group Results

for the six months ended 30 September 2020

STATEMENT OF PROFIT OR LOSS AND

OTHER COMPREHENSIVE INCOME	T I	Jnaudited		Audited
	Six mo	nths ended	Change%	Year ended
Figures in N\$ '000 Note	30 Sept 20	30 Sept 19		31 Mar 20
Revenue 4	285,530	316,645	(10)	631,060
Cost of sales	(190,076)	(225,635)	(16)	(420,019)
Claims incurred	(11,964)	(2,979)	302	(8,102)
Gross profit	83,490	88,031	(5)	202,939
Other income	3,763	3,287	14	5,006
Other operating gains	5	84	(94)	1,132
Investment income from operations	8,566	16,581	(48)	30,833
Operating and administrative expenses	(89,181)	(103,428)	(14)	(220,643)
Operating profit	6,643	4,555	46	19,267
Investment income	1,178	1,499	(21)	2,682
Operating profit before financing costs 5	7,821	6,054	29	21,949
Financing costs	(2,829)	(5,482)	(48)	(8,904)
Profit before taxation	4,992	572	773	13,045
Taxation	(2,874)	568	(606)	(5,683)
Profit for the period	2,118	1,140	86	7,362
Total comprehensive income for the period	2,118	1,140	86	7,362
Other comprehensive income				
Total Comprehensive income for the period	2,118	1,140	86	7,362
Total Comprehensive income for the period	2,110	1,140	- 00	7,502
Total Comprehensive income attributable to:				
Owners of the parent	2,118	1,140	86	7,362
Farmings was about				
Earnings per share	4.04	2.17	86	14.03
Basic and diluted earnings per share (cents) 10	4.04	2.17	00	14.03
Basic and diluted earnings per share before	2.00	0.40	0.0	13.78
treasury share adjustment (cents)	3.96 12.00	2.13 12.00	86	12.00
Dividends per share (share) * **				53,444
Number of shares in issue (000's)	53,444	53,444		983
Number of treasury shares held in Group (000's) *Dividends paid in August 2020 of 12 cents per sha ** Dividends paid in July 2019 of 12 cents per share		983		963

STATEMENT OF FINANCIAL POSITION	Unau	ıdited	Audited
Figures in N\$ '000	30 Sept 20	30 Sept 19	31 Mar 20
ASSETS			
Non-current assets	860,430	838,739	876,894
Property, plant and equipment	345,342	348,970	346,273
Right of use assets	6,280	-	6,234
Investment property	43,642	43,642	43,642
Intangible assets	5,374	4,179	3,408
Investments at fair value	13,245	6,411	13,262
Trade and other receivables	435,097	422,197	451,869
Deferred tax assets	11,450	13,340	12,206
Current assets	834,972	806,190	1,133,079
Total assets	1,695,402	1,644,929	2,009,973
EQUITY	163,440	161,337	167,559
Stated capital	129	129	129
Revaluation reserve	58,848	58,848	58,848
Contingency reserve (Insurance)	15,551	15,551	15,551
Retained earnings	88,912	86,809	93,031
LIABILITIES			
Non-current liabilities	55,422	47,764	144,906
Interest bearing loans and borrowings	17,314	17,305	108,190
Finance lease liabilities	4,464	4,648	5,179
Deferred tax liabilities	33,644	25,811	31,537
Current liabilities*	1,476,540	1,435,828	1,697,508
Insurance contract liability	1,366,578	1,304,389	1,402,213
Other Current Liabilities	109,962	131,439	295,295
Total liabilities	1,531,962	1,483,592	1,842,414
Total equity and liabilities	1,695,402	1,644,929	2,009,973

<sup>\*</sup> Included in current liabilities is the insurance contract liability. Premiums received under this liability are invested in terms of the Short-term insurance Act of 1998, enacted in Namibia with the result that certain investments are of a long term nature.

# NICTUS HOLDINGS CONSOLIDATED UNAUDITED GROUP RESULTS

## STATEMENT OF CHANGES OF EQUITY

Figures in N\$ '000	Stated capital	Revaluation reserve	Contingency reserve	Retained earnings	Total Equity
Balance at 1 April 2019	129	58,848	15,551	91,817	166,345
Total comprehensive income for the period	-	-	-	1,140	1,140
Contributions by and to the owners of the Gro	up _	-		(6,148)	(6,148)
Dividends paid to equity holders Prescribed dividends	-	-	-	(6,413) 265	(6,413) 265
Balance as at 30 September 2019	129	58,848	15,551	86,809	161,337
Total comprehensive income for the period	-	-	-	6,222	6,222
Balance as at 31 March 2020	129	58,848	15,551	93,031	167,559
Total comprehensive income for the period	-	-	-	2,118	2,118
Contributions by and to the owners of the Gro	up _	-	-	(6,237)	(6,237)
Dividends paid to equity holders Prescribed dividends	-	-	-	(6,413) 176	(6,413) 176
Balance at 30 September 2020	129	58,848	15,551	88,912	163,440

STATEMENT OF CASH FLOW	Unau	dited	Audited
Figures in N\$ '000	30 Sept 20	30 Sept 19	31 Mar 20
Cash (used in)/ generated from operations*	(155,548)	14,075	116,508
Interest income	1,178	1,499	2,682
Finance cost	(2,829)	(5,482)	(8,903)
Tax paid	(26)	-	(2,248)
Net cash (used in) / generated from operating activities	(157,225)	10,092	108,039
Net cash generated from / (used in) investing activities	25,761	27,088	(11,914)
(Repayment of) interest bearing loans and borrowings	(84,717)	(92,349)	(8,583)
Payment on lease liabilities	(2,351)	_	-
Dividends paid	(6,413)	(6,413)	(6,413)
Proceeds from / (repayment of) loans from related parties	-	8,943	(33,910)
Net cash (used in) financing activities	(93,481)	(89,819)	(48,906)
Net movement in cash and cash equivalents	(224,945)	(52,639)	47,219
Cash and cash equivalents at beginning of period	473,669	426,450	426,450
Cash and cash equivalents at end of period	248,724	373,811	473,669

 $<sup>^*</sup>$ The re-insurance accrual of N\$ 192,6 million as at 31 March 2020 was paid in April 2020. This resulted in a large cash outflow for the reporting period.

RECONCILIATION OF HEADLINE AND DISTRIBUTABLE EARNINGS		Unau	ıdited	Audited
Figures in N\$ '000	Note	30 Sept 20	30 Sept 19	31 Mar 20
Profit for the period, net of taxation (Profit) / loss on disposal of plant and equipmen Headline earnings	t 9	2,118 (25) <b>2,093</b>	1,140 (3) <b>1,137</b>	7,362 46 <b>7,408</b>
Headline earnings per share (cents) Headline earnings per share before treasury		3.99	2.17	14.12
share adjustment (cents)		3.92	2.13	13.86

#### NICTUS HOLDINGS CONSOLIDATED UNAUDITED GROUP RESULTS

SEGMENTAL ANALYSIS			Unaudited		Audited
		Six	months ended	Change%	Year ended
Figures in N\$ '000	Note	30 Sept 20	30 Sept 19		31 Mar 20
Segment assets					
Retail		245.808	248.638	(1)	247.944
Property		393.041	390.601	1	390.489
Insurance & Finance		1.470.673	1,419,395	4	1,720,668
		2,109,522	2,058,634	2	2,359,101
Head office and eliminations		(414,120)	(413,705)	0	(349,128)
	6	1,695,402	1,644,929	3	2,009,973
Segment revenue					500 407
Retail		243,789	280,947	(13)	528,467
Property (mainly intra-group)		11,047	11,414	(3)	24,207
Insurance and Finance		49,042	54,542	(10)	131,986
		303,878	346,903	(12)	684,660
Head office and eliminations		(18,348)	(30,258)	(39)	(53,600)
	6	285,530	316,645	(10)	631,060
Operating profit / (loss) after taxas	tion				
Retail		158	(6,374)	102	(12,731)
Property		2.110	(2,521)	184	(1,289)
Insurance & Finance		10,106	13.371	(24)	31,327
		12,374	4,476	176	17,307
Head office and eliminations		(10,256)	(3,336)	210	(9,945)
	6	2,118	1,140	86	7,362

#### 1. BASIS OF PREPARATION

The condensed consolidated interim financial statements have been prepared in accordance with International Financial Reporting Standards, IAS 34 Interim Financial Reporting, and the Companies Act of Namibia. These condensed Group financial statements do not include all the information necessary for full International Financial Reporting Standard disclosure. The accounting policies adopted are consistent with those of the previous financial year and corresponding interim reporting period.

The interim financial statements are presented in thousands of Namibia Dollars (N\$'000) on the historical cost basis, except for financial instruments which are measured at fair value and land and buildings held for administrative purposes which are measured at revalued amounts. The condensed consolidated interim financial results are unaudited and have not been reviewed by the independent external auditors.

# 2. FOREIGN CURRENCY

The Group's functional and presentation currency is Namibian Dollar. The Company's primary listing is on the Namibian Stock Exchange (NSX).

## 3. RELATED PARTIES

During the period under review, certain companies within the Group entered into transactions with each other. These intra-group transactions have been eliminated on consolidation. Related parties remain unchanged from that reported at 31 March 2020.

# 4. REVENUE

	Un	audited	Audited
	Six m	onths ended	Year ended
Figures in N\$ '000	30 Sept 20	30 Sept 19	31 Mar 20
Revenue from contracts with customers			
Sales of goods and rendering of services	241,002	276,180	520,183
Insurance premium income	20,536	10,284	29,651
	261,538	286,464	549,834
Revenue other than from contracts with customers			
Rental income	666	1,140	2,265
Interets received (trading)	20,585	29,041	57,746
Re-insurance income	2,741		21,215
	23,992	30,181	81,226
	285,530	316,645	631,060

## 5. REVIEW OF OPERATIONS

#### Overview of first six months

Trading conditions were very challenging, especially due to the impact of the Covid 19 and the resultant lockdown within Namibia during the first six months of the financial year. Various actions taken by management to mitigate the potential impact posed by the pandemic resulted in positive results for the Group.

#### 6. SEGMENT RESULTS

Retail segment: Revenue declined compared to the prior reporting period mainly due to vehicle sales lost during April 2020. Auas Motors obtained Suzuki's distribution rights in Namibia from 1 August 2020 and the expectation is that Suzuki will add good value in the future. Negotiations were entered into with suppliers regarding pricing of products, services and other contractual obligations that were mutually beneficial for the supplier and the Group. There was also a drive on cost savings that further contributed to the segment's much improved results for the six months compared to the comparative period. The result is that the segment performed exceptionally well compared to the comparative period and was able to be profitable in these uncertain times.

**Property Companies**: Revenues declined slightly during the year, but interest rates and financing cost declined significantly more than the lost revenue. The segment was able to show a profit for the first six months of trading due to savings in financing costs.

**Insurance and finance:** Results for the segment have been in line with expectations. Reduced profitability is mainly due to investment income being under pressure due to significant reduction in investment yields since the beginning of the year. New premiums were also less than the comparative period, mainly due to the pandemic impacting our clients.

## 7. DETERMINATION AND DISCLOSURE OF FAIR VALUES

Fair values have been determined for measurement and/or disclosure purpose based on the following methods. The techniques and inputs used have not changed since the year end.

## Investment properties and land and buildings

The Group's Board of directors assessed the values of the land and buildings at 31 March 2020. During the six months under review, the aggregated investments still approximated its fair value. The fair values are based on valuations and other market information that take into consideration the estimated rental value, market yield and replacement value of the property. Should any of the assumptions used in the valuation calculation change, it may have a material impact on the results of the Group. Investment properties and land and buildings are classified as level 2 in terms of the fair value hierarchy.

## Investment in equity and debt instruments

The investments are measured, at initial recognition and subsequently, at fair value. Transaction costs are recognised in profit or loss.

## Cash and cash equivalents (including bank overdraft)

Cash and cash equivalents for the Group is of a short-term nature and the fair values approximates the carrying amount.

## Loans receivable and trade and other receivables

The fair value of loans and receivables and trade receivables are recognised initially, minus principal repayments, plus cumulative amortisation (interest) using the effective interest method of any difference between the initial amount and the maturity amount, adjusted for any loss allowance.

# Borrowings, loans from related parties and trade payables

All trade and other payables are of a short term nature and the fair value of trade and other payables is believed to approximate the carrying amount.

The fair values of these instruments are measured at amortised cost using the effective interest method (if applicable).

#### Fair value hierarchy

For financial instruments recognised at fair value, disclosure is required of a fair value hierarchy which reflects the significance of the inputs used to make the measurements.

Level 1 represents those assets which are measured using unadjusted quoted prices for identical assets.

Level 2 applies inputs other than quoted prices that are observable for the assets either directly (as prices) or indirectly (derived from prices).

Level 3 applies inputs which are not based on observable market data.

There were no transfers between the levels for the reporting period(s).

8.1 CATEGORIES OF FINANCIAL INSTRUMENTS		Unaudited	
		30 September 202	0
Figures in N\$ '000	Amortised Cost	FVTPL	Total
Financial assets			
oans receivable	522,799	-	522,79
nvestment at fair value	-	15,648	15,64
Frade and other receivables	171,645	-	171,64
Cash and cash equivalents	248,724	-	248,72
Re-insurance asset		188,385	188,38
	943,168	204,033	1,147,20
		Unaudited	
		30 September 201	9
Figures in N\$ '000	Amortised Cost	FVTPL	Total
Financial assets	516,472		516,47
oans receivable	310,472	12,375	12,37
nvestment at fair value	209,048	12,373	209,04
rade and other receivables	373,811	•	373,81
Cash and cash equivalents	1,099,331	12,375	1,111,70
		Audited	
	·	31 March 2020	
igures in N\$ '000	Amortised Cost	FVTPL	Tota
Financial assets	552,441		552,4
oans receivable. nvestment at fair value	JJZ,44 I	15.686	15.6
nvestment at fair value Frade and other receivables	198,829	15,000	198,8
Tade and other receivables  Cash and cash equivalents	473,669	-	473,6
Cash and cash equivalents Re-insurance asset		188.724	188,7
מביווטנומווטה מספרנ	1,224,939	204,410	1,429,3
		Unaudited	
		30 September 202	0
rigures in N\$ '000		Amortised Cost	Tot

		Audited	
		31 March 2020	
Figures in N\$ '000	Amortised Cost	FVTPL	Total
Financial assets			
Loans receivable	552,441	-	552,441
Investment at fair value	-	15,686	15,686
Trade and other receivables	198,829	-	198,829
Cash and cash equivalents	473,669	-	473,669
Re-insurance asset	-	188,724	188,724
	1,224,939	204,410	1,429,349
		Unaudited	
		Unaudited	
		30 September 202	0
Fig in NIC 1000			T .

Figures in N\$ '000	Amortised Cost	FVTPL	Total
Financial assets			
Loans receivable	552,441	-	552,441
Investment at fair value	-	15,686	15,686
Trade and other receivables	198,829	-	198,829
Cash and cash equivalents	473,669	-	473,669
Re-insurance asset		188,724	188,724
	1,224,939	204,410	1,429,349
		Unaudited	
		30 September 202	0
Figures in N\$ '000		Amortised Cost	Total
Financial liabilities			
Interest-bearing loans and borrowings		23,275	23,275
Trade and other payables		65,443	65,443
Loans from related parties		35,712	35,712
Finance lease liability		6,513	6,513
Insurance contract liability		1,366,578	1,366,578
		1,497,521	1,497,521
		Unaudited	
	- A - A - A - A - A - A - A - A - A - A	20 Contombor 201	0

Loans receivable	552,441	-	552,441
Investment at fair value	-	15,686	15,686
Trade and other receivables	198,829	-	198,829
Cash and cash equivalents	473,669	-	473,669
Re-insurance asset		188,724	188,724
	1,224,939	204,410	1,429,349
		Unaudited	
		30 September 202	
Figures in N\$ '000		Amortised Cost	Total
Financial liabilities		22 275	22 275
Interest-bearing loans and borrowings		23,275 65,443	23,275 65,443
Trade and other payables		35,712	35,712
Loans from related parties Finance lease liability		6,513	6,513
Finance lease liability  Insurance contract liability		1,366,578	1,366,578
insurance contract liability		1,497,521	1,497,521
		Unaudited	
		30 September 201	9
Figures in N\$ '000		Amortised Cost	Total
Financial liabilities			
Interest-bearing loans and borrowings		51,298	51,298
Trade and other payables		47,599	47,599
Loans from related parties		42,853	42,853
Finance lease liability		6,877	6,877
Insurance contract liability		1,304,389	1,304,389
		1,453,016	1,453,016
		Audited	
		31 March 2020	

Insurance contract liability	1,366,578	1,366,578
	1,497,521	1,497,521
	Unaudited	
	30 September 2019	
Figures in N\$ '000	Amortised Cost	Total
Financial liabilities		
Interest-bearing loans and borrowings	51,298	51,298
Trade and other payables	47,599	47,599
Loans from related parties	42,853	42,853
Finance lease liability	6,877	6,877
Insurance contract liability	1,304,389	1,304,389
	1,453,016	1,453,016
	Audited	
	31 March 2020	
Figures in N\$ '000	Amortised Cost	Total

Trade and other payables	47,599	47,599	
Loans from related parties	42,853	42,853	
Finance lease liability	6,877	6,877	
Insurance contract liability	1,304,389	1,304,389	
	1,453,016	1,453,016	
Figures in N\$ '000	Audited		
	31 March 2020		
	Amortised Cost	Total	
Financial liabilities	122.115	122.115	

Trade and other payables

Loans from related parties

Insurance contract liability

Finance lease liability

255,805

21,589

7,547

1,402,213

1,809,269

255,805

21,589

7,547

1,402,213

1,809,269

### 8.2 FAIR VALUE HIERARCHY FOR FINANCIAL INSTRUMENTS, LAND AND BUILDINGS

AND INVESTMENT PROPERTY

	30 September 2020		
Figures in N\$ '000	Fair Value	Level 1	Level 2
Assets			
Land	94,075	-	94,075
Buildings	232,990	-	232,990
Investment property	43,642	-	43,642
Listed shares	2,654	2,654	-
Debt securities	12,994	12,994	
Loans and receivables	522,799	-	522,799
Re-insurance asset	188,385	-	188,385
	1,097,539	15,648	1,081,891
	Unaudited		
	30 September 2019		
Figures in N\$ '000	Fair Value	Level 1	Level 2
Assets			
Land	94,075	-	94,075
Buildings	229,873	-	229,873
Investment property	43,642	-	43,642
Listed shares	5,964	5,964	-
Debt securities	6,411	6,411	-
Loans and receivables	516,472	-	516,472
	896,437	12,375	884,062
	Audited		
	31 March 2020		
Figures in N\$ '000	Fair Value	Level 1	Level 2
Assets			
Land	94,075	-	94,075
Buildings	233,083	-	233,083
Investment property	43,642	-	43,642
Listed shares	2,692	2,692	-
Debt securities	12,994	12,994	-

Unaudited

#### 9. HEADLINE EARNINGS

Loans and receivables

Re-insurance asset

For the six month period ended 30 September 2020 the only item that impacted the headline earnings calculation was the profit on disposal of plant and equipment.

552,441

188,724

1.127.651

552,441

188,724

1,111,965

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# 10. BASIC EARNINGS PER SHARE

Earnings per share based on profit for the six months ended 30 September 2020 was 4.04 cents (30 September 2019: 2,17 cents), compared to a headline earnings per share of 3,99 cents (30 September 2019: 2,17 cents).

# 11. DIVIDENDS

Ordinary dividends of 12 cents per share (N\$ 6,4 million) were paid by the Company on 24 August 2020. No interim dividend has been proposed by the Board of directors.

## 12. DIRECTORS

The following directors were re-elected at the Annual General Meeting on 27 August 2020 – PJ de W Tromp, FR van Staden and GR de V Tromp.

TB Horn, FR van Staden and GR de V Tromp were re-elected as members of the Audit committee. TB Horn was appointed as Chairperson of the Audit committee with effect from 27 August 2020.

Gerard Swart resigned as Chairman of the Board on 22 October 2020. GR de V Tromp was elected as Non-Executive Chairman and Gerard Swart as Lead Independent Non-Executive Director on 24 November 2020.

# 13. PROSPECTS

Various promotions and special transactions have been planned and implemented during the first six months within the retail segment. The initial results of these actions have been positive. The constant drive to achieve higher investment returns, even if only marginal, will remain a focus area.

Traditionally, the majority of the Group's earnings have been generated during the second half of the financial year and the expectations are that this trend will continue during this financial year.

On behalf of the board:

P J de W Tromp

Windhoek, 4 December 2020

## NICTUS HOLDINGS LIMITED

## Registered Office:

Nictus Building, 140 Mandume Ndemufayo Avenue, Southern Industrial area, Windhoek

Registration number: 1962/1735 NSX Share code: NHL ISIN number: NA000A1J2SS6

#### Directorate:

Gerard R de V Tromp (Non-Executive Chairman)
Talita B Horn (Independent Non-Executive)
Nicolaas C Tromp (Non-Executive)
Gerard Swart (Independent Non-Executive Lead Director)
Philippus J de W Tromp (Managing Director)
Frans R van Staden (Executive)
Wilmar O Fourie (Executive)

#### Transfer Secretaries:

Veritas Board of Executors (Pty) Ltd, 140 Mandume Ndemufayo Avenue, Southern Industrial Area, Windhoek P O Box 755, Windhoek

## Independent external auditors:

SGA Chartered Accountants and Auditors

## Sponsor on the NSX:

Simonis Storm Securities (Pty) Ltd, 4 Koch Street, P O Box 3970, Windhoek, Namibia

# PLEASE VISIT OUR WEBSITE AT www.nictusholdings.com















